

Be cool, Honey Bunny

Working Through
Security Vulnerability
Disclosure

the scenario

You represent a company.

A researcher comes forward to tell your client that there's a massive security flaw in its flagship product.

The researcher intends to go public with this news.

the scenario

What do you do?

decisions, decisions

Ignore the
whole thing?

Freeze out the
researcher?

Run to court to try
to get a TRO?

Publicly thank the
researcher?

Deny that
there's any
problem?

Fire off a nasty
cease-and-
desist letter?

Work with the
researcher to try
to verify and fix?

Reward the
researcher?

motivations

Researcher

Vendor

motivations / goals

Researcher

- Likely wants the problem fixed
- Likely wants to protect users
- Maybe looking for recognition

Vendor

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Vendor

- Should want to fix the problem
- Wants to keep users safe & happy
- Wants to avoid public humiliation
- Wants to avoid legal trouble

motivations / goals

Researcher

- Likely wants the problem fixed
- Likely wants to protect users
- Maybe looking for recognition
- Maybe looking for money?

Vendor

- Should want to fix the problem
- Wants to keep users safe & happy
- Wants to avoid public humiliation
- Wants to avoid legal trouble
- Wants to keep the issue under wraps?
- Doesn't want to put resources toward the issue?

head-in-sand approach

Ignore the whole thing?

Freeze out the researcher?

Run to court to try to get a TRO?

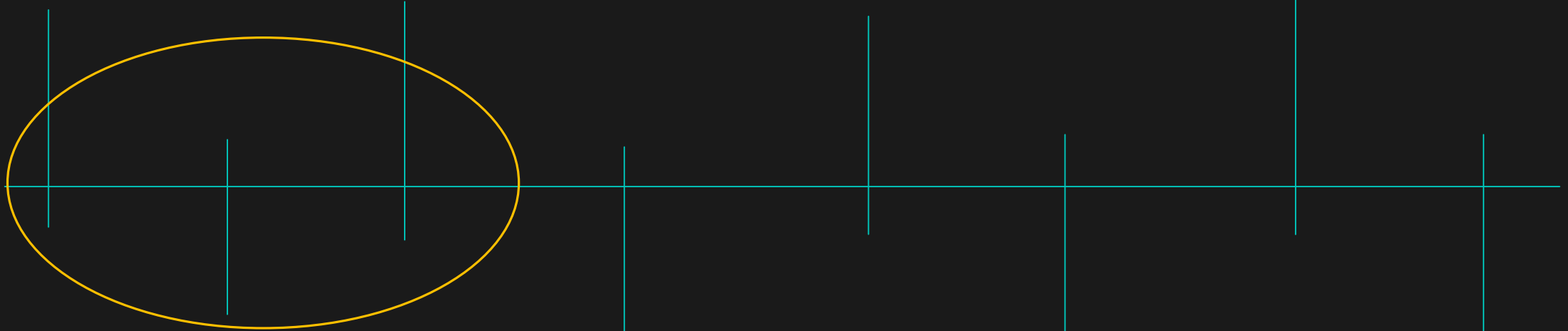
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PROS

- Maybe nobody will notice
- Maybe a chance to fix on own timetable & terms
- Feeling of not being pressured by outsider
- Possibly can get a jump on the narrative

head-in-sand approach

PROS

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CONS

- Likely to fix more slowly because no collaboration with researcher
- Researcher likely to go public anyway
- No input into researcher's narrative
- Researcher may publicly trash vendor



Jeremiah Grossman ✓

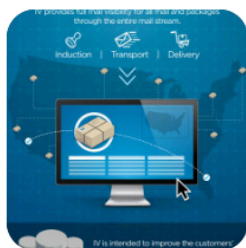
@jeremiahg

Follow



A security researcher informed USPS of the vuln a year ago, but they never responded. [@briankrebs](#) reaches out and they fix it in under 48 hours.

Idea: Start disclosing vulns as a 'journalist' instead of a 'security researcher' and let's see what happens.

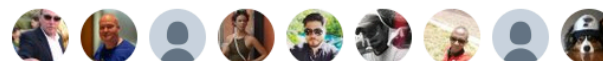


briankrebs ✓ @briankrebs

Exclusive: USPS fixes flaw that exposed data on 60 million usps.com users krebsonsecurity.com/2018/11/usps-s...

9:43 AM - 21 Nov 2018

115 Retweets 241 Likes



14



115



241



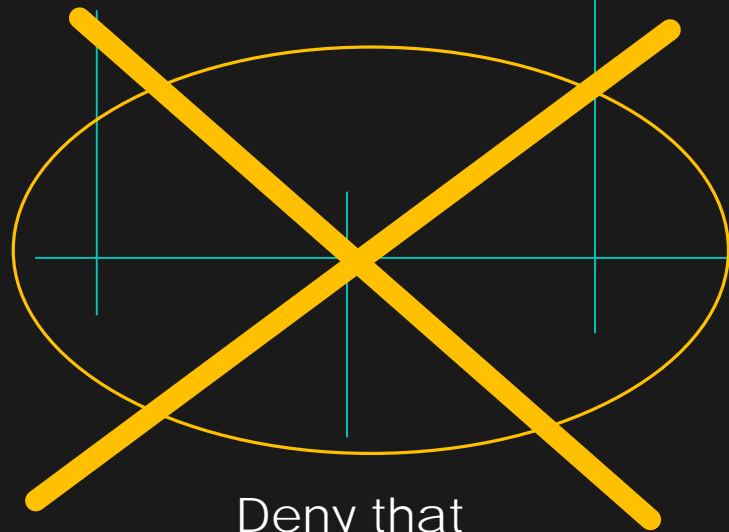
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hostile approach

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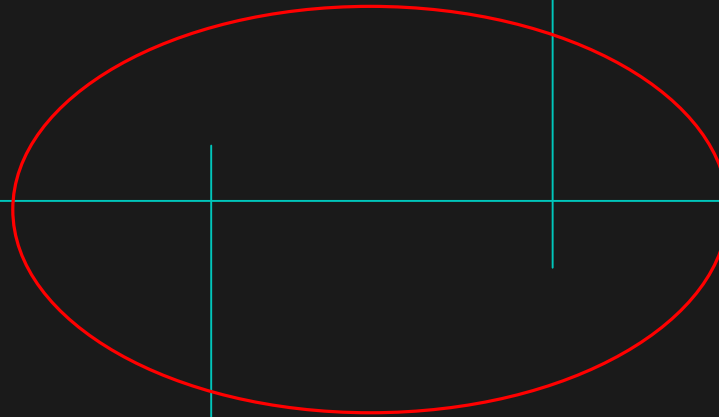
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hostile approach

PROS

- You feel like you're doing something
- The hope is generally to intimidate the researcher into silence, but....

hostile approach

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CONS

- Researcher may well go public anyway
- Any efforts to stop disclosure will probably have First Amendment problems
- Freak out users
- Attract regulatory attention
- Very public bad look



A close-up photograph of a woman's face, focusing on her eyes and hair. She has light blue eyes and long, wavy blonde hair. The image is slightly blurred, giving it a soft, artistic feel. A black rectangular box is superimposed over the center of the image, containing the text "STREISAND EFFECT" in red, bold, sans-serif capital letters.

STREISAND EFFECT

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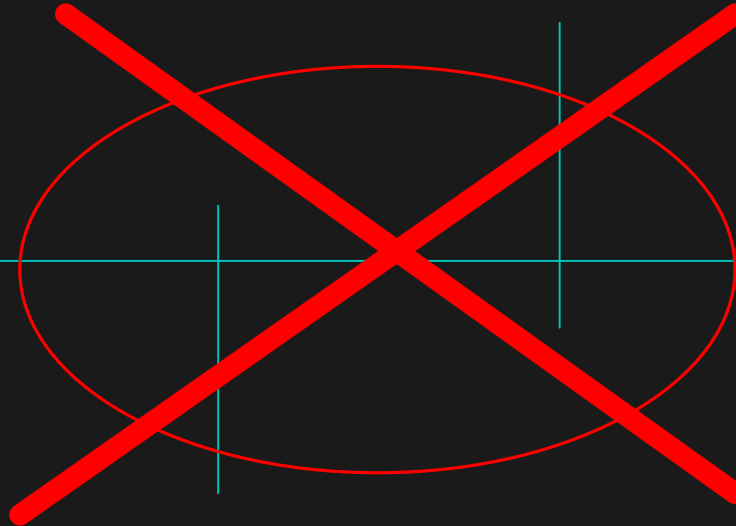
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collaborative approach

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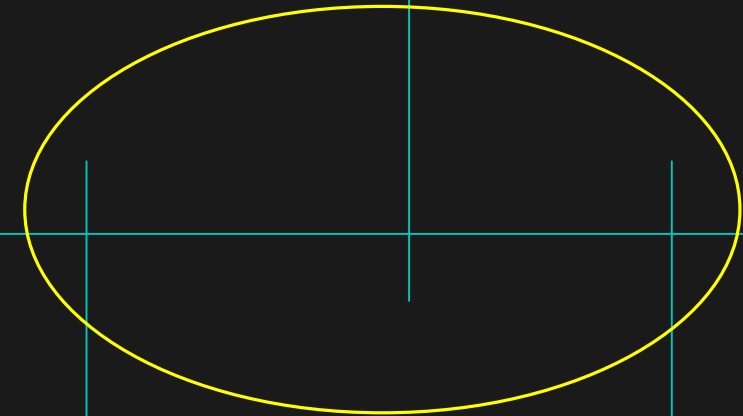
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Be cool, Honey Bunny

collaborative approach

PROS

- Have a new ally
- Likely can fix the problem faster than if doing it alone
- Build goodwill
- Avoid Streisand Effect / PR disaster
- Thoughtful and careful

collaborative approach

PROS

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- Build goodwill
- Avoid Streisand Effect / PR disaster
- Thoughtful and careful

CONS

- Vendor might have to fix faster than they'd ideally like to
- Might have to put resources toward fix they'd rather use elsewhere



THE COLLABORATIVE APPROACH

the key

good
communication
among the right
people

good communication

- Frequent
- Detailed
- De-escalate anger / mistrust
- Focus on solving the problem

the right people

- Not customer service, lawyers, or PR
- Technical
- “This is just a thing we need to fix.”
- In a position to understand the nitty gritty

practical considerations



Can the vendor
validate the
issue?



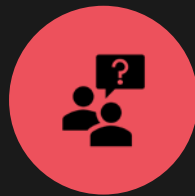
How serious is it?



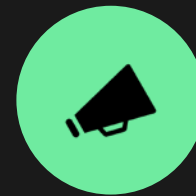
Is it fixable?



How long will it
take to fix?



Who else should
know?



Public messaging

complications



Language
challenges



Culture
clashes



Work
needed



Different
goals

legal issue-spotting

- Breach of contract
 - Consumer Review Fairness Act
45 U.S.C. § 45b
- Computer Fraud and Abuse Act /
state equivalents
 - C.R.S. §§ 18-5.5-101 & 102
- Copyright / Digital Millennium
Copyright Act
- Anti-competition law
- Defamation / trade libel

Data
breach/notification?

Lawsuits?

Regulatory issues?

other legal considerations

thanking the researcher



Public
recognition



Bug bounty
(HackerOne,
Bugcrowd,
Synack)



Tokens of
gratitude (e.g.,
challenge
coins)



Consider
working
together in
the future



Lookout ✓

@Lookout

Follow



Proud to earn challenge coins, which are given to @TeslaMotors's best bounty hunters.



3:22 PM - 7 Aug 2015

8 Retweets 19 Likes





Zack Whittaker ✓

@zackwhittaker

Following



Now there's a refreshingly written data breach notification.

Copy of the notice:

Title: Notice of Data Breach

What Happened

Two talented individuals found a vulnerability in our older game websites (specifically AdventureQuest, DragonFable, and MechQuest). We were notified of this on October 16th, 2018. Thankfully, they have worked diligently with us to fix these issues and protect our game network.

What Information Was Involved

Because we respect your privacy and the privacy of all our players, we are writing to let you know about this data security incident. While we have no evidence of your data being leaked, it is possible that your personally identifiable information was accessed, which for our games is limited to your game account name, password, email address, and IP address.

What We Are Doing

The team investigated the vulnerability and took protective measures to ensure no other access was possible. Then, the vulnerability was patched, and the fix confirmed. We have notified all players who may have been affected via email and postings across our websites of the potential unauthorized access.

In the days immediately following determination of the vulnerability, our programmers added additional protection to our network and accounts.

5:02 PM - 27 Nov 2018

21 Retweets 73 Likes



2



21



73





In-house
security
team



Pen testing



Vulnerability
reporting
process

- ISO/IEC 29147
- (vuln disclosure)
- ISO/IEC 30111
- (vuln handling processes)



Bug bounty



A mix or all

how to better handle security issues

discussion?